



100 Aviation Avenue  
Rochester, New York 14624  
585-248-9560

Date: March 2021

## Sales Representative

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Reports To:	Al Mahar, President, ImageNow by Mahar
Location:	Rochester, New York

ImageNow by Mahar, a print company that began by manufacturing business forms and checks. Now, 50 years later, ImageNow's print facility offers a full range of products and services with our customers' brand in mind. We assist our customers in creating brand recognition through large format print and tradeshow exhibits; products that can inspire brand loyalty with providing promotional products and marketing pieces; and providing customized forms and stationery.

This position is a local sales position, and an established customer base will be provided. A college degree and some commercial print experience preferred but not required. Product and sales training will be provided.

### Successful Candidate will:

- Source & develop new business leads for state-of-the-art offset printing company.
- Tele-market, correspond and meet with current and prospective customers.
- Maintain long-term consultative relationship with clients for repeat business.
- Meet and exceed sales goals.
- Focus on results and have a strong work ethic.
- Be resourceful & take responsibility for controlling own success in our business growth.
- Be committed & loyal to career building & growth, within caring, supportive company.
- Be highly organized and detail oriented with professional presentation ability.

### Compensation and Benefits

Base salary (based on experience) plus commission. Benefits package to include, 401K and Healthcare with other perks negotiable. We offer the right candidate unlimited earning potential.

### Contact Information

Email resume to [edimon@imagenowbymahar.com](mailto:edimon@imagenowbymahar.com)  
Human Resources: 585-248-9560